

MEETING MATERIALS

For NVTC WMATA Committee Meeting September 18, 2019



NVTC WMATA COMMITTEE MEETING WEDNESDAY, SEPTEMBER 18, 2019 NVTC Conference Room – Suite #230 2300 Wilson Blvd. – Arlington, VA 22201

8:30 A.M. - 9:30 A.M.

AGENDA

- 1. Approval of the June 27, 2019 NVTC WMATA Committee Meeting Summary
- 2. 2019 Update to the Annual Report on the Performance and Condition of WMATA
 - a. Review of Strategies to Reduce Cost and Improve Efficiencies
 - b. Review of Uses of the WMATA Capital Fund
- 3. WMATA Committee and Board of Directors Items
- 4. Other Items of Jurisdictional Importance

Members

Cathy Hudgins (Chairman)
Matt Letourneau
Paul Smedberg
David Meyer
David Snyder
Christian Dorsey
Canek Aguirre



NVTC WMATA COMMITTEE MEETING SUMMARY

NVTC Conference Room, Suite #230 2300 Wilson Blvd. Arlington, Virginia June 27, 2019

NVTC WMATA Committee Members Present:

Cathy Hudgins, Chair Christian Dorsey David Meyer Paul Smedberg David Snyder

NVTC WMATA Committee Members Absent:

Canek Aguirre Matt Letourneau

Others Present:

Kate Mattice, Executive Director Andrew D'huyvetter Matt Friedman Allan Fye Dinah Girma Zach Smith Bob Brown
Jon Capriel
Noelle Dominguez
Todd Horsley
Greg Potts
Tim Roseboom
Chris Ziemann

Chair Hudgins started the meeting at 5:09 P.M.

The committee accepted the minutes of the previous meeting. Mr. Meyer abstained.

Chair Hudgins provided an overview of the process and timeline for updating the annual Report on the Performance and Condition of WMATA. The report offers NVTC an opportunity to recommend policy positions on strategies for WMATA to pursue that would lower costs and improve efficiencies. NVTC staff will write the report over the summer and present an outline of the report to the Commission in September and a draft of the strategies section at the next WMATA Committee meeting in September. Ms. Mattice supported the chair's remarks and reiterated the importance of the committee's guidance in writing the report.

Mr. D'huyvetter began the work session and introduced Dinah Girma and Zach Smith, who shared their findings with the committee.

Ms. Girma compared fare policies for children at 15 peer agencies to WMATA. Most policies are based on a child's age and capped at two children. WMATA and most of the local jurisdictions have policies that are in line with those of other agencies. Ms. Girma then provided data on the income levels of Virginia Metrorail and Metrobus riders and what portion of those riders receive transit benefits.

Mr. Smith compared fare programs and policies for low-income riders at eight peer agencies. The administration, funding and reasons for implementation of low-income fare programs and policies vary across agencies. Mr. Smedberg asked if staff looked at student passes as a few local jurisdictions have implemented a kids ride free program. Mr. Smith responded that staff included information on student passes in the previous report but did not identify any new information for this presentation.

Mr. Snyder arrived at 5:21 P.M.

Chair Hudgins asked if staff reviewed previous WMATA studies on low-income fare passes. Past WMATA studies were not included in this update. However, Mr. D'huyvetter shared that the District of Columbia is working with WMATA to pilot a low-income fare pass program that WMATA will implement in the nearterm. Mr. Snyder suggested creating more incentives for the private sector to provide more transit benefits to workers. The committee accepted staff recommendations to follow the pilot process and report back to the committee at the appropriate time.

Ms. Girma provided an overview of parking utilization at Metrorail stations in NVTC jurisdictions and how the calculations were derived. Mr. Smith presented a high-level of overview of ADA paratransit services offered in Northern Virginia as well as MetroAccess and the Abilities-Ride pilot.

Mr. Dorsey asked if the Abilities-ride and other initiatives are having a positive effect. Mr. Smith responded that WMATA estimates pilots like Abilities-ride will reduce costs on paratransit. Mr. Meyer mentioned that this is an issue all over the country and that the system is becoming more mature and that the issue is becoming more complex. Mr. Smedberg added that changing demographics have a role in the cost of paratransit. The committee directed staff to continue monitoring paratransit trends in Northern Virginia.

Mr. D'huyvetter reviewed a MWCOG study on the cost to provide bus service in the jurisdictions and intended to do a comparison. The results were inconclusive, and cost of service could not be compared easily. Mr. D'huyvetter reviewed the current schedule for the Bus Transformation Project Recommendations. Committee members agreed with the staff approach to include in the Strategies Chapter final recommendations from the Bus Transformation Project that are consistent with the letter sent by the Commission at the June Commission meeting.

NVTC staff recommended additional proposals to the committee to rebuild rail and bus ridership at the April meeting. Mr. Snyder suggested finding more data on what motivates drivers to decide between paying tolls and taking Metrorail. Mr. Meyer discussed increasing fare pass options for those who may not commute five days a week.

Mr. Smith provided an update of the recommendations made in the 2018 report, and Mr. D'huyvetter provided the timeline to develop the report to the committee. The committee discussed increasing nonfare revenues and debate the merits of maximizing advertising opportunities.

Mr. D'huyvetter gave an overview of the draft letter requesting uses of the WMATA Capital Fund. Mr. Smedberg asked if the level of reporting would satisfy the requirements for the report and DRPT. Staff from NVTC and DRPT responded that it would and that WMATA staff had agreed to the level of reporting.

Chair Hudgins asked DRPT Director Mitchell to provide an overview of the mechanics behind dedicated funding for WMATA in Virginia. Ms. Mitchell shared information on funding sources, auditing processes and reporting for the WMATA funding with the committee.

The meeting adjourned at 6:24 P.M.



August 26, 2019

VIA EMAIL & FIRST-CLASS MAIL

Katherine A. Mattice Executive Director Northern Virginia Transportation Commission 2300 Wilson Boulevard, Suite 230 Arlington, VA 22201

Dear Ms. Mattice:

As requested in your July 12, 2019 letter, we are pleased to provide information on the uses of the Commonwealth of Virginia's WMATA Capital Fund for FY2019 to enable the Northern Virginia Transportation Commission (NVTC) to complete its legislatively required Annual Report on the Performance and Condition of WMATA. The expenditures are broken down by WMATA's Capital Improvement Program categories in Enclosure 1.

These critical dedicated funding resources from the Commonwealth of Virginia will help to bring the system to a state of good repair. Please let us know if you have any questions or need additional information.

Sincerely,

Washington Metropolitan Area Transit Authority

600 Fifth Street, NW Washington, DC 20001 202/962-1234

www.wmata.com

Paul J. Wiedefeld General Manager and

Chief Executive Officer

Enclosure

A District of Columbia, Maryland and Virginia Transit Partnership

Enclosure 1
FY2019 VA Dedicated Funding Expenditures by Program

CIP Category	CIP Program	\$ Millions
Railcar Investments	Railcar Acquisition	\$5.2
	Railcar Maintenance/Overhaul	5.9
	Railcar Maintenance Facilities	3.9
1	Total	\$14.9
Rail Systems	Propulsion	\$7.7
Investments	Signals & Communications	2.2
	Total	\$9.9
Track and Structures	Fixed Rail	\$0.6
Rehabilitation	Structures	0.2
	Total	\$0.8
Stations and Passenger	Platforms & Structures	\$21.4
Facilities Investments	Vertical Transportation	0.2
	Station Systems	33.0
	Total	\$54.5
Bus and Paratransit	Bus and Paratransit Acquisition	\$0.0
Investments	Bus Maintenance/Overhaul	0.0
	Bus Maintenance Facilities	0.1
	Bus Passenger Facilities/Systems	2.5
	Total	\$2.6
Business Support	IT	\$33.9
Investments	MTPD	0.1
	Support Equipment/Services	4.6
	Total	\$38.6
Total Capital Programs		\$121.3

2019 Report on the Performance and Condition of WMATA

NORTHERN VIRGINIA TRANSPORTATION COMMISSION



DRAFT – Chapters 1 and 2
PREPARED FOR NVTC WMATA COMMITTEE
September 18, 2019



Overview

WMATA is an essential asset to the Commonwealth of Virginia. Along with the Virginia Railway Express commuter rail, it allows for an additional 85,000 households and 130,500 jobs that generate over \$600 million each year in sales and income tax revenues to the Commonwealth. In 2018, the Commonwealth, the District of Columbia and the State of Maryland each passed legislation to provide dedicated capital funding to meet the agency's growing capital investment needs, address a state of good repair backlog, and to provide safe and reliable service. Securing dedicated funding from the three WMATA Compact signatories was as historic as when the three signatories and the federal government came together to form the transit authority in the 1960s.

Section § 33.2-1526. of the Code of Virginia, pursuant to Chapter 854 of the 2018 Virginia Acts of Assembly, requires WMATA to constrain the growth of its operating subsidy.² For Virginia, the cities of Alexandria, Falls Church, and Fairfax as well as the counties of Arlington, Fairfax and Loudoun (with the start of Silver Line Metrorail Phase 2) are ultimately responsible for paying WMATA's capital and operating obligations. These jurisdictions have a vested interest in ensuring that WMATA reduces the growth in operating cost so that its annual operating subsidies increase in line with legislative requirements.

NVTC identified strategies to reduce WMATA's growth in costs and improve operational efficiencies in its initial *Report on the Annual Performance and Condition of the Washington Metropolitan Area Transit Authority* in 2018.³ WMATA has since made progress toward stabilizing its operating costs and improving efficiency in ways that reflect many of NVTC's earlier strategies that will be discussed later in this chapter.

In addition to NVTC's earlier strategies, this chapter identifies new strategies that WMATA could implement to advance the agency's efforts to reduce costs and improve efficiency. These are also specific strategies that WMATA can act on in the short-term, either through the WMATA Board of Directors or the General Manager/CEO. The annual budget development process presents an



opportune time for consideration of these strategies because WMATA identifies efficiencies or other initiatives needed to limit the amount paid by the WMATA funding jurisdictions when preparing the budget. Initiatives in WMATA's budget process must take into account fiscal constraints, public hearing requirements, and equity concerns.

NVTC worked in close coordination with its local jurisdictions to provide WMATA with additional strategies that include a mix of approaches to grow ridership and revenue, control costs, and improve efficiencies. This year, NVTC recommends the following strategies to control costs, improve efficiency and enhance the customer experience while WMATA addresses a state of good repair backlog:

- 1. Maximize Use of Eight-Car Trains
- 2. Improve Weekend Rail Service
- 3. Develop Parking Pass Products
- 4. Optimize Parking Facilities
- 5. Expand and Enhance Fare Pass Products

In addition, NVTC continues to recommend strategies that were included in its 2018 Report. This chapter includes a summary of these previously recommended strategies as well as an appendix noting the status of WMATA actions on each. The recommendations in the 2018 Report were carried forward and restructured into the following strategies:

- 6. Rebuild Ridership and Improve Operational Efficiency of Metrorail and Metrobus
- 7. Increase Non-Fare Revenues
- 8. Control Cost Escalation and Enhance Efficiency of the Workforce and Contracted Services

Strategy 1: Maximize Use of Eight-Car Trains

NVTC proposes that WMATA run all eight-car trains during peak service to maximize capacity of the current Metrorail system. Operating eight-car trains during the peak periods allows the system to carry more riders per hour through the system's core, especially where the Blue, Orange, and Silver lines merge at Rosslyn Station and face capacity constraints.⁴

WMATA should consider deploying eight-car trains in a phased approach to lines with the most demand during peak hours to achieve operating efficiencies and grow ridership in a cost-effective manner in the short-term. Improvements to peak hour service could encourage continued peak period ridership. Between FY2017 and FY2018, Metrorail ridership was down overall at 1.5



percent, but weekday ridership showed a slight increase at 0.7 percent with some railcars experiencing crowded conditions.⁵ For instance, Orange Line trains at Court House Station in the direction of New Carrollton and Silver Line trains at Rosslyn in the direction of Largo Town Center were near or over capacity during the AM peak period from April – June 2019.⁶ Crowded railcars negatively impact ridership because customers have a lower tolerance for crowded conditions and may choose to ride the system less if they expect crowded conditions.⁷ Moreover, WMATA's continued investments in rebuilding track infrastructure, traction power upgrades and railcar storage facilities make this strategy feasible within the short-term.⁸

Strategy 2: Improve Weekend Rail Service

NVTC proposes that WMATA examine additional solutions to better balance maintenance activities and the impacts of service disruptions on weekend ridership. Preventative maintenance and capital project work during operating hours on Metrorail are often accompanied by trackwork related disruptions and increased wait times for trains or additional transfers for trains, which has a negative impact on service. WMATA measures service levels by tracking on-time performance. Weekend Metrorail on-time performance was significantly lower than weekday on-time performance in the third quarter of FY 2019, at 79 percent and 89 percent respectively. Maintaining high-quality service on weekends will generate revenue by retaining and attracting riders lost on weekends as WMATA continues to improve the safety and reliability of the system.

WMATA has implemented a strong preventative maintenance program, in addition to an expanded capital improvement program. The combined focus on preventative maintenance and capital renewal has resulted in rail performance and reliability improvements but it has also resulted in disruptions to weekend service leading to declining ridership on weekends. However, WMATA separates weekend and weekday ridership in its performance reports, and the data show that weekday ridership was relatively stable at 0.7 percent, while weekend ridership was down 3.3 percent during this time period illustrating the effect that weekend service has on overall ridership figures. However, 13

WMATA established guidelines to minimize customer impacts as it rebuilds 20 outdoor station platforms during the Platform Improvement Project.¹⁴ The guidelines include strategies to communicate disruptions to customers and retain riders during major shutdowns and ways to execute work more efficiently.¹⁵ WMATA should consider developing customer-focused service standards and operating procedures for planned weekend service disruptions in order to



minimize disruptions to service while maintaining preventative maintenance programs and capital investments.

Strategy 3: Develop Parking Pass Products

NVTC proposes that WMATA develop a subscription-based parking pass for transit riders to increase revenues at Metrorail stations with parking facilities. A subscription-based parking pass would expand customers' options for how they pay for parking, as well as encourage more trips from suburban stations because users could receive a small discount by pre-paying for parking for the month. WMATA currently offers a subscription-based transit pass to ride Metrobus and Metrorail at a discounted rate. With a subscription-based parking pass, a transit user could purchase this pass product for unlimited use of Metrorail parking facilities as a transit rider within a fixed period of time. ¹⁶

A subscription-based parking pass could curb revenue losses from events outside of WMATA's control, such as a federal government shutdown or weather-related events. WMATA estimated a loss of nearly \$400,000 a day in fare and parking revenue during the 34-day federal government shutdown.¹⁷ The Virginia Railway Express (VRE) also saw ridership decline nearly 20 percent during the federal government shutdown. However, revenue declined only 10 percent because the system offers subscription passes that riders can pre-purchase.¹⁸

Strategy 4: Optimize Parking Facilities

NVTC proposes that WMATA assess and consider reducing parking rates at additional underutilized WMATA-owned Metrorail parking facilities.¹⁹ Parking utilization directly correlates to ridership trends at Metrorail stations.²⁰ Providing incentives to more transit users who park can, in turn, generate revenue from both the parking fees and rider fares.

WMATA manages more than 60,000 parking spaces at 44 Metrorail stations throughout the region, yielding over \$43 million in annual operating revenue.²¹ At certain Metrorail parking facilities in Virginia, a portion of the parking fees collected goes directly to local Virginia jurisdictions²².²³ Currently, the system has both underutilized parking facilities and facilities that are at or over capacity during the weekday. In December 2018, the WMATA Board lowered the parking rate at West Falls Church and Landover Metrorail Stations to \$3 a day, following a successful pilot at those stations. The data showed a 27 percent increase in parking utilization as a result of the lower rate, and the pilot project was made permanent.²⁴ The pilot encouraged



existing transit riders to ride the system more frequently and resulted in an overall increase in ridership and net revenue.²⁵ NVTC supports WMATA's efforts to work with local jurisdictions to use parking policy to encourage riders to park at underutilized stations to optimize revenue from parking facilities and the fare box.

Strategy 5: Expand and Enhance Fare Pass Products

NVTC proposes that WMATA perform a study to identify fare pass products that address unmet market demand and make purchasing them easier to understand. WMATA operates in an increasingly competitive market and one way to make WMATA more competitive is to offer fare pass products that make it easier and more affordable to use the system.

Pass products increase ridership, revenue and loyalty to a transit system. ²⁶ Analysis of SmarTrip card data shows three primary groups of riders: core customers, day trippers, and visitors; but only 10 percent of these primary riders have fare passes, creating an opportunity for WMATA to benefit by increasing fare pass utilization among these groups. ²⁷ WMATA recently took advantage of this opportunity in the approved FY2020 budget by enhancing its fare pass products. The changes reduced the cost of purchasing a pass, added unlimited Metrobus to the rail passes, making bus and rail more price competitive with other transportation modes, and added a 3-day pass option. ²⁸ Riders have responded positively to fare pass products and making them easier to afford and understand will increase ridership and generate more revenue in the long-run. ²⁹ A comprehensive fare pass study could identify more markets for WMATA's fare pass products to attract riders and ensure the agency captures the most revenue from its fare pass program.

NVTC supports WMATA's efforts to increase adoption of its pass products among its primary riders, and the agency should consider other markets like families with children. For example, the Southeastern Pennsylvania Transit Authority (SEPTA) offers a family independence pass.³⁰ The \$30 one-day family pass covers 10 trips on all SEPTA transit service and regional rail for up to two adults and three youth under the age of 18. WMATA's child-fare policy allows up to two children under five-years-old to ride free with an adult paying full fare, while children five and older pay the adult full fare. WMATA could explore pass products to capitalize on the number of families with children, tourists, and others that travel across the region to attend events by Metrorail and Metrobus to grow ridership and generate additional revenue.

WMATA is also developing a mobile fare payment platform to allow Smartrip card users to



manage their travel fares, payments and passes through their smart phones.³¹ Introducing new pass products on WMATA's future mobile app would make it easier for customers to access and understand the pass products that are available as well as reduce cash-handling costs and delays due to cash transactions.³² NVTC sees an opportunity to increase the adoption of pass products by offering them on WMATA's forthcoming mobile app.

Strategies Presented in NVTC's 2018 Report

NVTC submitted its initial report on the Performance and Condition of the Washington Metropolitan Area Transit Authority in 2018, which included many strategies that WMATA could implement to control the growth of its operating subsidy and make the system more efficient. To date, WMATA has implemented several strategies. However, it's important to revisit each strategy and assess WMATA's progress in responding to them because without changes to WMATA's operating model, operating cost increases are predicted to outpace revenue growth according to WMATA's 2019 adopted strategic plan.³³

The following strategies are a combination of short-term efforts planned for implementation under WMATA's "Keeping Metro Safe, Reliable and Affordable" strategic plan and the approved FY2019 WMATA budget as well as long-term strategies that may be outside of WMATA's purview and require structural or legislative changes:

- 6. Rebuild ridership and improve operational efficiency of Metrorail and Metrobus
- 7. Increase non-fare revenues
- 8. Control cost escalation and enhance efficiency of the workforce and contracted services

Appendix A provides additional information on WMATA's response to the strategies identified in 2018.

Strategy 6: Rebuild Ridership and Improve Operational Efficiency of Metrorail and Metrobus

Rebuilding ridership improves WMATA's farebox revenues and enhances the efficiency of Metrorail and Metrobus. WMATA's research found that at least 30 percent of ridership losses in 2013 - 2016 were due to declining customer on-time performance and the state of good repair backlog at the time.³⁴ Since then, WMATA implemented an intensive rebuilding effort to rehabilitate its aging infrastructure, which resulted in a \$2.1 billion reduction of its state of good



repair backlog.³⁵ Dedicated funding from Virginia, Maryland and Washington, D.C. allows WMATA to make even more investments in its capital improvement program to correct years of underinvestment, further reduce the state of good repair backlog and increase reliability.

The most visible expenditure of FY2019 capital funds was the first phase of the Platform Improvement Project. In May 2019, WMATA shutdown six stations on the Blue and Yellow Lines south of Ronald Reagan Washington National Airport for full platform reconstruction and station improvements. The \$200 million in capital funding spent to repair Metrorail stations in Virginia is a significant step toward improving the reliability and efficiency of the system overall.³⁶

WMATA spent over \$1.5 billion on capital projects in FY2019, nearly doubling the \$714 million investment made four years prior in FY2015.³⁷ The largest capital investments in FY2019 were to upgrade track infrastructure and purchase 7000-series railcars.³⁸ The delivery of 7000-series railcars dramatically improved railcar reliability, doubling the distance trains traveled without delays in FY2019 from FY2018.³⁹ WMATA is already seeing positive returns as it ramps up its capital investment and reduces its state of good repair backlog. For instance, more than 88 percent of Metrorail customers were on time during FY2019, and Metrorail rider offloads declined by 41 percent from FY2018 – FY2019.⁴⁰ NVTC supports WMATA's continued investment in its capital program to increase the reliability, safety, and performance of the system and rebuild ridership.

WMATA expanded partnerships with the business community in FY2019 to provide easier access to transit for employees, visitors and students. Expanding transit options for students reduces their transportation costs and attracts future generations to transit. WMATA benefits from the diverse revenue stream and leveraging excess service capacity during the off-peak periods. In FY2016, WMATA developed the University Pass program (UPass) to provide students of participating higher education institutions unlimited rides on Metrobus and Metrorail at a discounted price. The UPass program expanded to 12 colleges and Universities in FY2019 and WMATA and jurisdictional staff are exploring expanding the program to include local transit providers. The WMATA Board also approved an extension of the Fairfax County Free Student Bus Program Pilot which generated 32,000 Metrobus trips in FY2019.

NVTC supports WMATA's engagement with local jurisdictions to explore and implement pilot programs that increase the reliability and speed of Metrobus. NVTC proposed the development and implementation of a regional interoperable off-vehicle fare collection system in its "Northern Virginia Regional Fare Collection Strategic Plan" and as a long-term strategy for WMATA to increase ridership and revenue.⁴⁵ Research at WMATA and other transit agencies shows that



speeding up the boarding process can shorten passenger travel time, increase ridership and reduce operating costs. WMATA will enhance headway-based route scheduling and explore additional no-cash fare and all-door boarding initiatives in FY2020. WMATA also partnered with the District of Columbia's Department of Transportation to install "queue jump" technology to speed bus trips and keep service on time. The "bus only" traffic signals at six intersections in D.C. allows buses to proceed through the intersections before the standard traffic signals turn green. NVTC supports WMATA's efforts to make buses faster, safer and more reliable to optimize revenue.

WMATA is evaluating other ways to improve the ridership and efficiency of Metrobus. This past year WMATA used capital funds to expand and rebuild bus garages to find operational efficiencies and plan for future ridership growth. In addition, the agency is discussing its recent recommendations on the Washington Area Bus Transformation Project with stakeholders.

Strategy 7: Increase Non-Fare Revenues

The projected \$814 million of FY2020 WMATA operating revenues is funded in part with \$98 million in non-fare revenue. Declining ridership has an outsized effect on the operating budget since most of the operating revenue is derived from passenger fares. The FY2020 budget includes several customer-focused initiatives meant to reverse ridership losses and attract more riders to the system, but increasing fare revenues alone is not enough to keep pace with growing costs.⁴⁹

To contain growth in annual operating subsidies, NVTC supports WMATA's initiatives and efforts to increase and/or optimize its non-fare revenues. WMATA is doing this by streamlining its parking programs, advancing its joint development program and increasing advertising sales to leverage the value of its assets. WMATA's advertising revenues were once the lowest among its peer transit agencies. In 2015, WMATA piloted digital advertising in Metrorail stations and subsequently implemented and expanded the program to generate revenue. In the FY2020 budget, WMATA expects a six percent increase in advertising sales that will result in \$27.7 million in revenue.⁵⁰

In FY2019, the WMATA Board approved amendments to WMATA's parking policies to improve how WMATA manages its parking facilities and to take advantage of opportunities for additional revenue. The changes expanded the hours for revenue collection to capture non-riders⁵¹; allow WMATA to charge for parking when there is a regional event on weekends and federal holidays; and allow WMATA to charge non-riders a special fee to park at Metrorail stations during special events. ⁵² NVTC supports WMATA's efforts to generate parking revenue from non-riders,



prioritize parking for transit riders⁵³ of all modes and enact policies that increase parking utilization. WMATA anticipates collecting nearly \$47 million in parking revenue in FY2020 as a result of its parking policies.⁵⁴

NVTC sees continued opportunities for WMATA to pursue joint development projects on underutilized property to increase non-fare revenues. Joint development is a type of public-private partnership in which real estate developers co-locate private real estate near transit. WMATA has one of the most active joint development programs, completing more than 30 projects since 1975 to generate revenue for the system. ⁵⁵ Increased development near Metrorail stations generates ridership and revenue for the system and has enabled WMATA to attract high-quality development near Metrorail stations.

WMATA updated its joint development guidelines in FY2019 to give the agency more flexibility to administer the program, and the agency solicited real estate developers to begin joint development projects at its Huntington, Greenbelt, Deanwood, West Falls Church and Capitol Heights Metrorail stations.⁵⁶ Operating revenue from joint development projects is expected to increase by 13 percent in FY2020 compared to FY2019 to generate \$11.1 million.⁵⁷

WMATA is pursuing other real estate investment strategies to generate revenue and improve efficiencies. In FY2019, WMATA put its downtown D.C. headquarters on the market for development under a long-term ground lease, relocating staff from its headquarters to three offices in Virginia, Maryland and Washington, D.C. and decreasing the number of buildings it owns from 10 to seven. Strategically locating its facilities can help reduce operating costs in the long-term and is part of an overall office consolidation strategy approved by the WMATA Board in July 2018 to save the agency \$130 million over 20 years in capital and operating expenses.

WMATA continues to explore nontraditional revenue streams to optimize the value of its Metrorail facilities. In FY2019, WMATA updated its use regulations to authorize the sale of food and drink on WMATA property outside of Metrorail stations' paid areas and streamlined its approval process to increase opportunities for commercial uses on WMATA-owned property to generate revenue.⁵⁸ WMATA also negotiated the sale of surplus properties in FY2019 near the Anacostia Metrorail Station⁵⁹ and at sites near transit stations in Silver Spring, Maryland⁶⁰ and College Park, Maryland⁶¹ for nearly \$12 million in revenue⁶².



Strategy 8: Control Cost Escalation and Enhance Efficiency of the Workforce and Contracted Services

WMATA shifted from a reactive to a preventative maintenance program that replaced around-the-clock single tracking and unscheduled line-segment shutdowns with a better coordinated and scheduled maintenance cycle. The preventative maintenance program targets specific issues and maximizes the limited amount of non-operational track time available to perform these activities. For example, WMATA increased the size of its overnight crews and deployed them in more places throughout the system to improve work efficiency as they fix parts of the system in the poorest condition.

The Platform Improvement Project is another example of how WMATA is working to optimize work efficiencies. The project is scheduled to be completed over a three-year period to reconstruct 20 outdoor Metrorail stations to address structural deficiencies and improve passenger safety. Closing stations to provide around the clock access for workers will reduce the overall the project duration by 94 percent, whereas only making repairs when the system is closed would take up to 30 years to complete. Dedicated capital funding also allowed WMATA to accelerate the delivery of the capital program in FY2019 and FY2020, including an expanded scope of track and infrastructure work that fully utilizes planned service outages during the shutdown of six Metrorail stations as part of the Platform Improvement Project. Performing maintenance work in a cost-effective and efficient manner substantially reduces the time to rehabilitate each station and minimizes impacts to commuters.

Implementing cost and work efficiencies is only part of the solution to maintaining WMATA's operating subsidy growth. The "Keeping Metro Safe, Reliable and Affordable" strategic plan identified labor costs as nearly 70 percent of WMATA's total operating expenditures. NVTC adopted its *Principles for WMATA Reform in 2017* and supports WMATA's efforts to implement cost-saving strategies. 66

WMATA will need to address its \$900 million unfunded pension liability and \$2.1 billion unfunded Other Post-Employment Benefits (OPEB) liability, which includes non-pension costs for retiree medical and prescription drug coverage, and life insurance.⁶⁷ The WMATA Board reviewed options to reduce healthcare program and future pension program costs in FY2019. The proposed options identified ways to potentially save one percent of payroll costs for new hires and reduce WMATA's subsidy for retiree healthcare costs by 15 percent or more.⁶⁸ However, additional work



with other stakeholders is needed to implement and achieve a solution to WMATA's retiree pension and health benefits challenges.

NVTC also supports adequate funding for WMATA's Office of the Inspector General (OIG). OIG is tackling issues to improve WMATA's performance and accountability and needs to have enough resources to fulfill its mission. In FY2019, OIG issued 11 performance audits/evaluations identifying \$19.4 million that could be used more efficiently and created the Inspections, Evaluations and Special Projects unit to react quickly to concerns.

NVTC sees long-term potential to reduce the growth in costs and improve operational efficiency by enhancing employee performance management and incentivizing the workforce and contractors to deliver innovative solutions.

Additional Strategies

WMATA is evaluating new approaches, business models and technologies to address its operating costs and operational efficiencies. WMATA is committed to improving the safety and reliability of the Metrorail system and the Metrobus fleet to grow ridership and generate a return on the investment that NVTC jurisdictions and the Commonwealth make each year. NVTC will continue to monitor what strategies WMATA incorporates to reduce costs and improve efficiencies.



Appendix A: Status of Actions on 2018 NVTC Strategies

Strategy Pursue capital investments that increase the reliability of the system	FY2019 Update
Pursue capital investments that	-
Implement new fare-pass products to promote more frequent rail and bus	 More than 88 percent of Metrorail customers were on time during FY2019, a significant increase from FY2017 when on-time performance was only 70 percent.⁶⁹ WMATA reduced train offloads by 41 percent from FY2018 – FY2019.⁷⁰ WMATA invested over \$1.5 billion in capital projects in FY2019, which nearly doubled the \$714 million capital investment the agency made in FY2015.⁷¹ WMATA is rebuilding and expanding bus garages and maintenance facilities to address state of good repair needs, improve bus efficiencies, and plan for future ridership growth. WMATA opened two new bus garages at Cinder Bed Road in Virginia and Andrews Federal Center in Maryland and the WMATA Board approved a public hearing to on reconstructing the Bladensburg Bus Garage to accommodate articulated buses for high-ridership routes and store and repair new buses the agency is procuring. ⁷² WMATA has scaled up its level of capital investment and reduced its state of good repair backlog from \$7.1 billion to \$5 billion.⁷³ The largest decreases were in vehicles and track and structures where substantial investments were made, including the delivery of 7000 series railcars, which improved railcar reliability, doubling the distance trains travel between delays in FY2019 from FY2018.⁷⁴ WMATA shutdown six Metrorail stations to perform platform reconstruction and other work for \$200 million in capital funds.⁷⁵ WMATA created a new scheduled maintenance system (SMS) for railcars to reduce delays caused by railcar problems, reduce offloads and promote more efficient maintenance of railcars. To facilitate SMS, the WMATA Board delegated authority to the GM/CEO to consolidate heavy maintenance functions at Greenbelt and Brentwood rail yards and acquire property for a new rail yard to perform heavy rail maintenance.⁷⁶ WMATA is conducting a study of the Blue, Orange and Silver Line trains identifying options to improve reliability, meet future rider
ridership and increase customer satisfaction	rail pass products. ⁷⁸
Pursue partnerships with the business	The UPass program expanded to 12 colleges and Universities in
community and other partners to	FY2019. ⁷⁹



provide easier access to transit for employees and visitors	 The WMATA Board approved an extension of the Fairfax County Free Student Bus Program Pilot which generated \$64,000 in FY2019.
Engage with jurisdictions to implement and explore pilot programs and other efforts to increase the reliability and speed of Metrobus operations	 In FY2019, WMATA ended the MetroExtra Route 79 cash-free pilot in June 2019 without making the change permanent and will enhance headway-based route scheduling and explore additional no-cash fare and all-door boarding initiatives in the FY2020 budget. ^{81 82} WMATA partnered with DDOT to install "queue jump" technology to speed bus trips and keep service on time. The "bus only" traffic signals at six intersections in D.C. allow buses to proceed through the intersections before the standard traffic signals turn green. ⁸³
Conduct a comprehensive analysis of WMATA's bus network (Washington Area Bus Transformation Project) and implement recommendations where appropriate	 The Bus Transformation Project team released its Strategy Summary document in September 2019, which will be followed by an Action Plan later in the fall. NVTC continues to engage with jurisdictions to identify recommendations that could be supported in future annual reports.⁸⁴
Develop a fare system that can enable the region to implement an interoperable off-vehicle fare collection system on high capacity bus routes	 WMATA continues to make investments in new technologies including modernization of bus facilities and improved bus travel times through streamlined fare collection and traffic signal prioritization.⁸⁵

Increase Non-Fare Revenues				
Strategy	FY2019 Update			
Leverage value for assets WMATA owns by maximizing advertising revenues and optimizing parking revenues	 The WMATA Board approved amendments to WMATA's parking policies that: 86 Expanded the hours for revenue collection to capture non-riders. Allows WMATA to charge for parking during regional events on weekends and federal holidays. Allows WMATA to charge non-riders a special fee to park at Metrorail stations during major events. WMATA estimates a nine percent increase in parking revenue in the FY2020 budget compared to FY2018.87 WMATA expects a six percent increase in advertising sales in FY2020 generating \$27.7 million in revenue.88 			
Explore nontraditional revenue streams to optimize value of Metrorail facilities	 WMATA negotiated the sale of surplus properties near Anacostia Metrorail Station⁸⁹, Silver Spring, Maryland⁹⁰ and College Park, Maryland⁹¹ for nearly \$12 million in revenue. WMATA updated its use regulations to authorize the sale of food and drink on WMATA property outside of Metrorail Stations' paid areas and streamlined its approval process to increase opportunities for commercial uses on WMATA-owned property to generate revenue.⁹² 			



Pursue joint development opportunities on underutilized assets	 WMATA issued solicitations for joint development projects at Huntington, Greenbelt, and Deanwood, West Falls Church and Capitol Heights Metrorail Stations.⁹³ Operating revenue from joint development projects is expected to increase by 13 percent in FY2020 to generate \$11.1 million.⁹⁴
Pursue a real estate strategy that generates operating efficiencies	 WMATA will ground-lease its existing headquarters and move office staff to three new buildings in Virginia, Washington, D.C., and Maryland and decrease the number of office buildings from 10 to seven saving an estimated \$130 million over the next 20 years.⁹⁵

Control Cost Escalation and Enhance Efficiency of the Workforce and Contracted Services				
Strategy	FY2019 Update			
Adequately fund WMATA's Office of the Inspector General	 WMATA increased funding for the OIG by 32 percent and added two staff positions within department for FY2020.⁹⁶ OIG issued 11 performance audits/evaluations identifying \$19.4 million that could be used more efficiently in FY2019.⁹⁷ 			
Improve productivity through strengthened management of employee absenteeism and overtime	 The Chief Operating Officer's Office will assist operational departments in meeting manpower requirements through oversight of absenteeism policy and provide long-term absence management support.⁹⁸ 			
Improve management of use of worker's compensation	Ongoing.			
Continue to enhance workforce productivity through human resource policies	Ongoing.			
Incentivize the workforce and contractors to deliver innovative solutions	 WMATA awarded a contract for the maintenance and operation of buses at the Cinder Bed Road bus facility in Lorton, VA. WMATA estimates the contract will potentially save the agency nearly \$15 million over a five-year period.⁹⁹ In 2019, WMATA released an RFP to operate the Silver Line extension.¹⁰⁰ 			
Provide greater authority to the WMATA General Manager and Board of Directors to make operational decisions that improve the system's cost effectiveness, without jeopardizing safety	 The WMATA Board delegated authority to the GM/CEO to determine when a regional event requires peak-period levels of service for Metrorail and to implement peak-period fares on Metrorail during those times.¹⁰¹ 			
Include the 3 percent cap on annual operating subsidies as a mandatory factor in establishing labor costs through collective bargaining of subsequent arbitration	Ongoing.			
Amend the federal Wolf Act to require arbitrators in WMATA contract	WMATA included reforming the Wolf Act in its strategic plan. 102			



mediations to consider these fiscal restrictions in all cases	
Identify and evaluate options to address unfunded OPEB liabilities	 The WMATA Board reviewed options to reduce healthcare program costs future pension and future pension program costs in FY2019. The proposed options identified ways to potentially save one percent of payroll costs for new hires and reduce WMATA's subsidy for retiree healthcare costs by 15 percent or more. However, additional work with other stakeholders is needed to implement and achieve a solution to WMATA's retiree pension and health benefits challenges.¹⁰³

Additional Strategies			
Strategy FY2019 Update			
Implement efforts on bus and rail to decrease fare evasion	 WMATA continues to secure emergency fare gates at Metrorail stations to decrease fare evasion. 104 		
Develop the next generation of fare collection technology	 In FY2020, WMATA will begin developing technical requirements for the fare gates and continue power and communications infrastructure upgrades in preparation to overhaul the fare gate system.¹⁰⁵ 		

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2. Use of Dedicated Capital Funds

The Code of Virginia, pursuant to Chapter 854 of the 2018 Virginia Acts of Assembly, authorizes the Washington Metropolitan Area Transit Authority Capital Fund (WMATA Capital Fund) to provide Virginia's portion of WMATA's \$500 million in regional dedicated capital funding. The legislation allows WMATA to use the WMATA Capital Fund for any capital purpose and requires NVTC to include in this report the uses of funds from the WMATA Capital Fund from the prior fiscal year. The Commonwealth authorized the use of \$121.3 million in revenues to be disbursed to WMATA in FY2019 from the WMATA Capital Fund. The following table shows the actual expenditures of the Fund for FY2019 by Capital Improvement Plan (CIP) Program. WMATA provides additional information on progress made in the overall capital program during FY2019 in the Quarter 4 FY2019 Financial Report. The commonwealth Report.

Table 2: FY2019 Expenditures from the WMATA Capital Fund by CIP Program

CIP Category	CIP Program	FY2019 Actual Expenditures (millions) ¹⁰⁸
Railcar Investments	Railcar Acquisition	\$5.2
	Railcar Maintenance/Overhaul	\$5.9
	Railcar Maintenance facilities	\$3.9
	Total	\$14.9
Rail Systems	Propulsion	\$7.7
Investments	Signals & Communication	\$2.2
	Total	\$9.9
Track and Structures	Fixed Rail	\$0.6
Rehabilitation	Structures	\$0.2
Improvements	Total	\$0.8
Stations and	Platforms & Structures	\$21.4
Passenger Facilities	Vertical Transportation	\$0.2
Investments	Station Systems	\$33.0
	Total	\$54.5
Bus and Paratransit	Bus and Paratransit Acquisition	\$0.0
Investments	Bus Maintenance/Overhaul	\$0.0
	Bus Maintenance Facilities	\$0.1
	Bus Passenger Facilities/Investments	\$2.5
	Total	\$2.6
Business Support	Information Technology	\$33.9
Investments	Metro Transit Police Department	\$0.1
	Support Equipment/Services	\$4.6
	Total	\$38.6
Total Capital Programs	5	\$121.3 ¹⁰⁹



¹⁰⁶ The Department of Rail and Public Transportation sent a letter on June 7, 2018 informing WMATA of the Commonwealth of Virginia's authorization of the use of funds from the "Washington Metropolitan Area Transit Authority Capital Fund."

¹⁰⁹ Totals may not add due to rounding.



¹⁰⁷ WMATA. "Quarter 4 FY2019 Financial Report." September 2019. <www.wmata.com/about/records/upload/FY2019-Q4-Management-Report_FINAL.pdf>

 $^{^{108}}$ Due to the timing of the publication of this report, these expenditures are preliminary and do not represent final audited expenditures.



MEETING HANDOUTS

For NVTC WMATA Committee Meeting September 18, 2019

Update on the 2019 Annual Report on the Performance and Condition of WMATA

NVTC WMATA COMMITTEE SEPTEMBER 18, 2019



Safety

NTD Category	Safety Event	CY2017 Frequency		CY2018 Frequency	
		MetroRail	MetroBus	MetroRail	MetroBus
	Collision	2	165	4	176
Events	Derailment	5	N/A	5	N/A
	Security Event	45	38	52	51
	Fire	101	8	63	1
Fatalities	Fatality	2	0	6	0
Injuries	Injury	323	505	350	351

Source: National Transit Database - Form S&S-40 and S&S-50



Reliability

For Metrorail, the 2019 Report on WMATA uses Customer On-Time Performance (OTP), whereas the 2018 Report used Train OTP.

Customer OTP (Metrorail):

- Measures percentage of customers who complete a journey on time. Focuses on the customer experience and includes weekends.
- Based on SmarTrip tap in and tap out data

Train OTP (Metrorail):

- Measures train adherence to weekday headways
- Does not include weekends



Reliability

On-Time Performance by Mode

Mode of Transit	FY2017 On-Time Performance	FY2018 On-Time Performance	FY2019 On-Time Performance
Metrorail	70%	87%	88%
Metrobus	76%	78%	Unavailable*

Metrorail On-Time Performance

FY2019 meets target of 88%, planned track work did lower OTP

Metrobus On-Time Performance

- FY2017 and FY2018: Adherence to Schedule method
- FY2019: Pilot Key Performance Indicator results unavailable.

Source: Metro Performance Report (FY19)



^{*}Beginning in July 2018, Metrobus began piloting a new calculation for Bus OTP. The new calculation introduces a headway-based measure for routes 70, 79, X2, 90, 92, 16Y, and Metroway and modifies the schedule-based OTP to include all timepoints [previously excluded all last timepoints]. Data quality errors were identified that impact monitoring and reporting and compromise performance results. Work has been completed to replaced defective equipment and correct the problem. Reporting will resume in the Q1FY2020 Metro Performance Report.

Reliability

Equipment Reliability by Mode Miles

	Reliability Metric Used	FY2017	FY2018	FY2019
Metrorail	Mean Distance between Delays (MDBD)	79,656	92,657	160,985
Metrobus	Mean Distance between Failures (MDBF)	8,283	6,925	6,335

Metrorail:

7000-series now 57% of the fleet and are the top performers.
 WMATA retired all 5000-series cars in FY2019.

Metrobus:

 Declining performance of the hybrid bus fleet drove this overall decline.

Source: Metro Performance Report (FY19)



Financial Performance

Metrorail Farebox Recovery

Financial Performance Metric	Calculation	FY2017 Revenue to Expense Ratio	FY2018 Revenue to Expense Ratio
Farebox Recovery	Fare Revenue Operating Expenses	52.6%	*

Metrobus Farebox Recovery

Financial Performance Metric	Calculation	FY2017 Revenue to Expense Ratio	FY2018 Revenue to Expense Ratio	
Familian Danasan	Fare Revenue	20.40/	*	
Farebox Recovery	Operating Expenses	20.4%	T	

Source: National Transit Database – Form F-10 & F-30



Financial Performance

Metrorail Service per Rider

Financial Performance Metric	Calculation	2017 Performance	2018 Performance	Units
Metrorail Service per Rider	Vehicle Revenue Hours Trips *10,000	141.32	*	Hours per 10,000 Trips

Metrobus Service per Rider

Financial Performance Metric	Calculation	2017 Performance	2018 Performance	Units
Metrobus Service per Rider	Vehicle Revenue Hours Trips*10,000	320.73	<u>-</u> -*	Hours per 10,000 Trips

Source: National Transit Database - Form S-10



Financial Performance

Cost per Metrorail Service Hour

Financial Performance Metric	Calculation	2017 Performance	2018 Performance	Units
Cost per Metrorail Service Hour	Operating Expenses Vehicle Revenue Hours	\$309.37	*	\$Expenses per Hour

Cost per Metrobus Service Hour

Financial Performance Metric	Calculation	2017 Performance	2018 Performance	Units
Cost per Metrobus Service Hour	Operating Expenses Vehicle Revenue Hours	\$159.82	*	\$Expenses per Hour

Source: National Transit Database – Form S-10 & F-30



Metrorail & Metrobus Ridership

Unlinked Passenger Trips

Mode of Transit	FY2017 Total Trips	FY2018 Total Trips
Metrorail	227,053,037	*
Metrobus	123,124,352	<u>-</u> -*

Passenger Miles Traveled

Mode of Transit	FY2017 Total Trips	FY2018 Total Trips
Metrorail	1,326,262,650	<u>-</u> -*
Metrobus	369,020,804	*

Source: National Transit Database - Form S-10



New Strategies in the 2019 Report

Strategy 1: Maximize Use of Eight-Car Trains

Strategy 2: Improve Weekend Rail Service

Strategy 3: Develop Parking Pass Products

Strategy 4: Optimize Parking Facilities

Strategy 5: Expand and Enhance Fare Products



Update on Strategies in the 2018 Report

Strategy 6: Rebuild Ridership and Improve Efficiency of Metrorail and Metrobus

Strategy 7: Increase Non-Fare Revenues

Strategy 8: Control Cost Escalation and Enhance Efficiency of the Workforce and Contracted Services

Additional Strategies





What we heard from individual Jurisdictional Staff

What we heard from Commissioners

Recommend that staff and the WMATA Committee consider recent Staff and Commissioner feedback in 2020 Report Update

Approach to Bus Transformation Project (BTP) Final Strategies

- Final Strategies were released after substantial report completion and call for jurisdictional staff comments
- BTP status is acknowledged in updates to previous strategies
- Staff will review the recommendations and development of the action plan for consideration of inclusion in 2020 update of the report

Discussion Questions for Committee Feedback

- Comments and feedback for New Strategies
- Comments on Updates to Strategies in 2018 Report
- Affirmation of approach to BTP



Uses of the Fund (FY2019 Expenditures by CIP Program)

CIP Category	CIP Program	\$ Millions
	Railcar Acquisition	\$5.2
Railcar Investments	Railcar Maintenance/Overhaul	\$5.9
	Railcar Maintenance facilities	\$3.9
Dail Cratama Increatorante	Propulsion	\$7.7
Rail Systems Investments	Signals & Communication	\$2.2
Track and Structures Rehabilitation	Fixed Rail	\$0.6
Improvements	Structures	\$0.2
	Platforms & Structures	\$21.4
Stations and Passenger Facilities	Vertical Transportation	\$0.2
Investments	Station Systems	\$33.0
	Bus and Paratransit Acquisition	\$0.0
Description of the section of the se	Bus Maintenance/Overhaul	\$0.0
Bus and Paratransit Investments	Bus Maintenance Facilities	\$0.1
	Bus Passenger Facilities/Investments	\$2.5
	Information Technology	\$33.9
Business Support Investments	Metro Transit Police Department	\$0.1
	Support Equipment/Services	\$4.6

Total = \$121.3

Notes: Data provided by WMATA. Totals may not add due to rounding. Due to the timing of the publication of this report, these expenditures are preliminary and do not represent final audited expenditures.



WMATA FY19 Capital Program Highlights

Railcar Investments

- By the end of the 4th quarter, 680 of the planned 748, 7000-Series railcars conditionally accepted
- Through Q4, 104 scheduled railcar rehabilitations completed (3000-Series)

Rail System Investments

 Progress continued on capacity updates to traction power system on the Orange and Blue Lines

Track and Structures Rehabilitation and Improvements

 Replaced crossties, insulators, and third rail. Renewed fasteners, tamped track, eliminated open rail joints and rehabilitated structure components, grout pads, and drains



WMATA FY19 Capital Program Highlights

Stations and Passenger Facilities Investments

- Platform Improvement Project started on six stations south of the airport.
- Replaced 22 escalators during FY2019

Bus and Paratransit Investments

• 112 buses delivered and accepted and 100 schedule bus rehabilitations completed. Completed construction of Andrews Federal Center bus facility.

Business Support Investments

- Purchased new headquarters building at L'Enfant Plaza.
- Invested in data centers and information technology infrastructure



Next Steps

- October 3 Commission Meeting
 - Staff will provide a full report (all chapters)
 - ► Staff will ask for authorization to send the report the Governor and General Assembly by November 1
 - Staff will update the report with key data released by NTD in October
- Annual Report update will begin again in 2020

